

4TH ANNUAL SMALL BUSINESS SUMMIT

Small Businesses Connecting, Securing Contracts, and Creating Jobs



Meet The Buyers

64 Exhibitors • Food & Live Entertainment • Workshops & Panel Discussions

Thursday, November 13th 9:00AM - 4:00PM

101 N. D Street, Perris, CA 92570

Hosted by:
The City of Perris, CA

Presented by:
Southwest Veterans' Business Resource Center



www.TheVeteranForce.org



Where Communities Serve Veterans®

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Performer

Joanna Pearl
Singer & Songwriter

Joanna Pearl, a singer/songwriter is an up and coming artist with an undeniable passion for music. The exciting sound that she has made her own is certain to gain interest from young and old alike.

After the release of her EP, Joanna was nominated for three LA Music Awards, Hot AC (Adult Contemporary) Artist of the Year, Hot AC Album of the Year and Female Vocalist of the Year. This is the 24th Annual LA Music Awards. She was also nominated for Temecula Valley Music Awards for Best Pop Genre.

To name just a few, Joanna has performed for Olivia Newton-John, Patrick Dempsey, Jeff Stone (Riverside County Supervisor), Maryann Edwards (Mayor of Temecula), Tom Tait (Mayor of Anaheim), Melissa Melendez (State of California Assemblywoman), Rick Gibbs (Mayor of Murrieta) and Judy Chu (Congresswoman).

In addition to having performed for the above mentioned, Joanna has also had the privilege to be able to open concerts for Andy Grammer, MC Hammer and Tyrone Wells.



Keynote Speaker

Jim Butler
Chief Procurement Officer

Jim Butler, Chief Procurement Officer for the State of California, comes to the position with 15 years experience leading procurement, systems, and business development teams through the process of growth and change.

Mr. Butler was Director Procurement Services at Levi Strauss & Co. from 2002 until 2007 reengineering legacy purchasing functions, implementing strategic sourcing, and deploying eProcurement tools across a wide variety of categories.

From 1996 until 2001, Mr. Butler held a variety of senior manager positions with Dell Computer Corporation in procurement, ERP systems, and business development. From 1993 until 1996, Mr. Butler led Asia business development efforts for a portfolio of venture backed clients at Asia Pacific Ventures, a boutique venture capital company in Menlo Park, California.

Mr. Butler is a member of the Institute for Supply Management certification committee and holds a bachelor's degree in Japanese and a Masters of Business Administration, both from Brigham Young University.



Opening Ceremony

Join us for a spectacular morning

9:00AM - 9:45AM

Master of Ceremony

Al Landers

Councilman, City of Perris

Host

Wayne Gross

Outreach Liaison, Department of General Services

Prayer

Quinn Hawley

Color Guard

**California
Military Institute**

National Anthem

Joanna Pearl
Singer / Songwriter

Opening Remarks

Jose Medina
Assemblyman District 61

Daryl Busch
Mayor of City of Perris

Closing Remarks

**Kathleen
Murphy-Perez**
SANBAG
Contracts Manager

Virginia Wilson
County of Riverside
Purchasing and Fleet Services
Compliance Contracts Officer

Wayne Gross
Outreach Liaison, Department of
General Services

Exhibitors

Booth Business Name

Booth 23 49er Communications
 Booth 33 ACSEAC the LLC
 Booth 60 Albert R. Renteria Corporation, www.TheARRC.com
 Booth 28 Atlas Accounting
 Booth 51 AXA Equitable
 Booth 20 C.K. Green Solutions
 Booth 03 CA Cleaning Systems Inc.
 Booth 59 Cal Fire
 Booth 06 California High-Speed Rail Authority
 Booth 25 California Highway Patrol (State Department)
 Booth 05 California Prison Industry Authority
 Booth 04 California Public Utilities Commission
 Booth 58 CalRecycle
 Booth 61 CalRecycle
 Booth 34 CalVet
 Booth 41 Capital Resource Management, Inc
 Booth 52 CFR & Associates
 Booth 36 Damac Products LLC
 Booth 43 DGS - Real Estate Services Division
 Booth 62 Department of Transportation - Caltrans District 11
 Booth 18 deSpain deSigns
 Booth 56 DeVry University
 Booth 64 DGS Office of Business and Acquisition Services
 Booth 46 Discount Window Coverings
 Booth 47 Document Security Solutions
 Booth 11 DVBE Supply
 Booth 27 EARL security Inc.
 Booth 29 Eastern Municipal Water District
 Booth 56 EDD, State of CA
 Booth 39 Elevatingsales.com
 Booth 14 Everett Callahan Insurance Agency, INC
 Booth 42 Funerales Santana
 Booth 48 G&G Risk MGT Consultants, INC.
 Booth 32 Global Education Systems Alliance
 Booth 17 Inland Empire Autobody & Paint, inc.
 Booth 21 Joanna Pearl
 Booth 12 Kar Wing Trading Co., Inc.
 Booth 01 Lamination Depot, Inc.
 Booth 44 Metropolitan State Hospital
 Booth 07 Metropolitan Water District of So. CA
 Booth 54 Network Contracts Office 22 (NCO22)
 Booth 24 NwTech, Inc
 Booth 38 Office Supplies- Garza Industries
 Booth 37 Olpin Group Inc
 Booth 30 Platinum Interchange
 Booth 22 Proforma DVE Global Marketing
 Booth 31 RCCD - Procurment Assistance Center
 Booth 09 Riverside County Transportation Commission (RCTC)
 Booth 13 Riverside County Veterans Services
 Booth 45 Riverside County Workforce Investment Board
 Booth 40 Riverside Sheriff
 Booth 53 SBA
 Booth 26 Soar Environmental Consulting, Inc.
 Booth 15 State Agency - Department of Corrections and Rehabilitation
 Booth 16 State of California Department of General Services - Procurement Division
 Booth 57 State of California Military Department
 Booth 10 Sundt Construction, Inc.
 Booth 63 Superior Court of California, County of San Diego
 Booth 55 Temecula Vet Ctr
 Booth 35 The Herbal Container
 Booth 50 Trujillo & Trujillo Attorneys at Law
 Booth 02 UCSD
 Booth 56 Unique Cabinetry Inc.
 Booth 19 United Credit Education Services
 Booth 49 Verizon Business
 Booth 08 Veterans Business Outreach Center

Booth Business Name

Outside Booth IGT Lighting Inc.
 Outside Booth Maui Wowi Hawaiian / Ali'i Kahuna Inc.
 Outside Booth McGrath's Catering
 Outside Booth VetRents Equipment Company

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Complimentary Lunch!

Attendees who visit at least 30 booths will receive a complimentary lunch provided by McGrath's Catering

57	5	4	3	2	1	
58	6	7	8	9	10	56
59	15	14	13	12	11	55
60 The ARRC® Receive your Diploma here	16	17	18	19	20	54
		24	23	22	21	53
	25	26	27	28	29	52
		33	32	31	30	51
61						
62	34	35	36	37	38	50
63	43	42	41	40	39	49
64	44	45	46	47	48	

Front Stage

INSTRUCTIONS

1. Attend Booth
2. Have a booth exhibitor Initial or Stamp their booth on the map
3. Once you have reached 30 or more initials or Stamps visit McGrath's Catering and present this flyer
4. Enjoy your complimentary lunch! Be sure to thank *McGrath's Catering!*

Meet the Buyers

Get the opportunity to meet directly with the buyers.

Representative

Organization

Table

John Anderson	CA Department of Veterans Affairs	Table # 01
Catrina Blair	CA Dept of General Services- Real Estate Services Division	Table # 02
Jim Butler	Department of General Services (DGS)	Table # 03
Bonnie Sauter	DGS Office of Business and Acquisition Services	Table # 04
Adrian Ferreira	University of California San Diego (UCSD)	Table # 05
Curtis Dickinson	Cal Fire	Table # 06
Teresa Maxwell	Brutoco Eng. & Const., Inc.	Table # 07
Bezawit Dilgassa	California Public Utilities Commission	Table # 08
Mercedes Murray	CDCR - CSP LAC (Lancaster) Warehouse	Table # 09
Richard Martinez	CDCR - CSP LAC (Lancaster)	Table # 10
Maritza Gutierrez	CDCR - California Institution For Men	Table # 11
Melanie Nieman	Eastern Municipal Water District	Table # 12
Jessica Farley	Sundt Construction, Inc.	Table # 13
Kathleen Murphy	SANBAG	Table # 14
Jeffery Hill	SANBAG	Table # 15
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Nick Newkirk	Perris Union High School District	Table # 17
Sandy Hecker	County of Riverside Purchasing and Fleet Services	Table # 18
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Karen Massie	California High-Speed Rail Authority	Table # 24
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Myrna Vazquez	Eastern Municipal Water District	Table # 27

Workshops

Marketing to the State, Wayne Gross

10:00 to 10:50 am

Selling to Riverside County, Virginia Wilson

11:00 to 11:50 am

Host Wayne Gross / Performance by Joanna Pearl / Testimonials

12:00 pm

Keynote Speaker Jim Butler

12:30 pm

Panel Discussions

Moderator: Albert Renteria

Veteran Panel, Coreena Conley (VBOC), Grant Gautsche (Riverside County Veteran Office) & Linda Umberg (CalVet)

1:00 to 1:50 pm

Business Panel, Julie Padilla (PTAC) & Paul Smith (SBA)

2:00 to 2:50 pm



Congratulations!

The ARRC® congratulates the inaugural graduates of 2014. We are proud to offer a 50% discount to our media and branding services for all graduates!

Gabriel Acosta	Ricoh-USA, Inc.
Rose Arevalo	eGennaker LLC
Sarah Armendariz	SWIFT PRODUCE
Erik Backlund	101st Services Corporation
Char Baker	Heery International
Barbara Barnard	The FMH Company
Sita Beasley	Lamination Depot, Inc.
Larry Boardman	Johnson Machinery
Charles Bocage	Release Your Potential Inc.
Mike Bode	The Roberts Company
Shawn Bosson	KVAC
Steven Bowcut	Brilliance Security Consulting
Jim Bras	Brastech Contracting Inc. (SB/DVBE)
Michael Bremmer	Telecomquotes.com
Mark Bridgeford	Inland Global Marketing, Inc.
Gloria Brown	GJ Brown & Associates
Kimberly Burleson	Studio 33 Productions
Michele Burt	Powerland Equipment, Inc.
Elizabeth Cabral	Hal Hays Construction Inc.
Jose Calderon	Mega Super Stores, Inc.
Dennis Carlson	Computer Communications
Clyde Carr	Clyde R. Carr General Contracting
Paul Carter	Paul J. Carter, APC
Roberto Castillo	Best Medical Enterprise
Lynn Chen	EARL security Inc.
Bienvenido Condol	Protechexcellens Inc
Jennifer deSpain	deSpain deSigns
Richard DeRose	Global Health Solutions, LLC
James Diaz	Lake Chevrolet
David Fernandez	PARAGON Construction Consulting Inc.
Joseph Fischer	F&H Office systems
Dexter Forbes	ANTHEM PROTECTIVE SERVICES
Tana Fort	RCBCC
Jeffrey Frichner	Good News Capital, LLC
William Garcia	G&G RISK MGT CONSULTANTS, INC.
Jose Garcia	SKS INC. Petroleum Distributors
Chevonna Gaylor	G. R. A. S. P.
Sandra Hamrick	Quality Two-Way Radios
Les Hawthorne	South Coast Surety
James "Bobby" Hunt	TEKsystems.
Pepi Jackson	Riverside County Black Chamber of Commerce
Sylvia Jackson	Riverside County Black Chamber of Commerce
Paul Jakuttis	Paul J Construction
George Jones	Partners of Business
Rosemary Jones	Life Forward Services Inc.
Jason Kinard	Verizon
Stephanie Lambert	Parker & Co
Tracey Lawrence	Lawrence Consulting Solutions, Inc
John Leach	John Leach Associates

Richard Locklear	RCBCC
Lori Lollis	SWIFT PRODUCE
Roy McCain	Prince of Peace
Rhonda McCoy	RJ McRep
Joseph McLaughlin	Grumpy Joe's
Don Mesquit	Clyde Carr Construction
Tyrone Mitchell	E.P. Mitchel & Associates
Eva Mitchell	New Millennium Computers, LLC
Marcus Mitchell	New Millennium Computers, LLC
Peter Mosher	Dependable Petroleum Products, Inc.
Rich Mueller	WTI
Amanda Norman	BorderLAN Inc.
Ann Ogbeni	Coffee Withannog
Cynthia Orsini-Dahl	Original SANDDUNE
Phillip Ortega	Western Regional Security
Christina Patterson	Patterson Counseling Services
Fran Perez	Southwest Material Handling Inc.
Cheryl Peterson	NPGG
Maria Pierre	Centurion Global Incorporated
Paul Pierre	Centurion Global Incorporated
Grace Preuss	SWBRC
Stephen Pruneri	Verizon
Harold Ray	ACSEAC the LLC
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Daniel Renteria	TheARRC.com®
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Bonnie Rhea-Scott	Scott Housing
Cecil Roberts	The Roberts Company
Terry Ruiz	A&M Design Print
Millie Santa Cruz	Senior Moment Service
Nestora Santos	All American MRO Supply
Juan Santos	Global Tech Security
Sheryl Shaffer	Veterans Helping Veterans TV
Sarah Sherter	Olpin Group
Deidre Simpson	Conqueror Prime Group
Coleen Sirois	j.r. Industrial, Inc.
Michael Sisk	Alpha-American Programmable Signs, Inc.
Harold Smith	H S Services
Kent Taylor	RDO Equipment The John Deere Dealer
Santiago Vega	Best Buy Lighting
Josie Vega	Best Buy Lighting
Christopher Williams	Mega Super Stores, Inc.
Virginia Wilson	County of Riverside, Purchasing & Fleet Services
Irene Zamaro	Damac Products LLC

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Thursday, November 13, 2014

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